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| Date: 18/11/2024      | <b>JOB OFFER -MINI GREEN POWER</b>    |  |
| Ref:<br>SM-Q-01-01-03 | <b>TECHNICAL SALES REPRESENTATIVE</b> |   |

**About Mini Green Power :**

A company with a mission, **Mini Green Power**, develops **green technologies** that enable the **production of carbon-negative energy** from **solid waste collected in a short circuit** and **CO2 sequestration**. **Mini Green Power** (MGP) is at the crossroads of several technologies: **staged combustion** of biomass and waste, **biochar** production, **drying of** various agricultural products or fuels, and digital technology.

**STRONG VALUES AT THE HEART OF OUR BUSINESS**

By authentically pursuing our mission and striving for excellence in the development of our technology, we live out the values that underpin our business every day.

**Please find out more about us on our website: [Mini Green Power](#)**


**Position sought :**

As part of the development of our Sales Division, we are recruiting a technical sales representative.

Reporting to the Sales Director, the technical sales representative draws on their dual technical and commercial expertise to formulate technical offers that meet the customer's needs.

**Profile required:**

- With between 3 and 5 years of higher education, you will have some initial successful experience in the industrial world in connection with the waste or energy sectors.
- Experience: 2 years minimum
- Professional English required.
- Adaptability and flexibility to work in a start-up environment.
- You'll be able to work independently, rigorously and methodically. You are also dynamic and have excellent interpersonal skills.
- Teamwork: ability to work seamlessly with technical, sales and project teams.
- Willingness to progress: Motivated by constant learning and the development of skills in a demanding technical field

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- Ability to summarise: present results or proposals in a concise, structured manner

**Tasks :**

- Prospecting for target customers defined in the sales strategy
- Proposing MGP technical solutions to customers
- Drafting of technical and commercial offers
- Construction of detailed technical bids based on pre-studies.
- Monitoring and participating in preliminary design studies (ReX).
- Managing a customer portfolio and developing commercial activity (customers, partners, institutions)

**Remuneration**

Between €30K and €40K, depending on profile and experience.

The position is based in Hyères in the Var (83), in the heart of a region renowned for its quality of life and the diversity of its extra-professional activities.

Please send your application to [recrutement@minigreenpower.com](mailto:recrutement@minigreenpower.com)



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